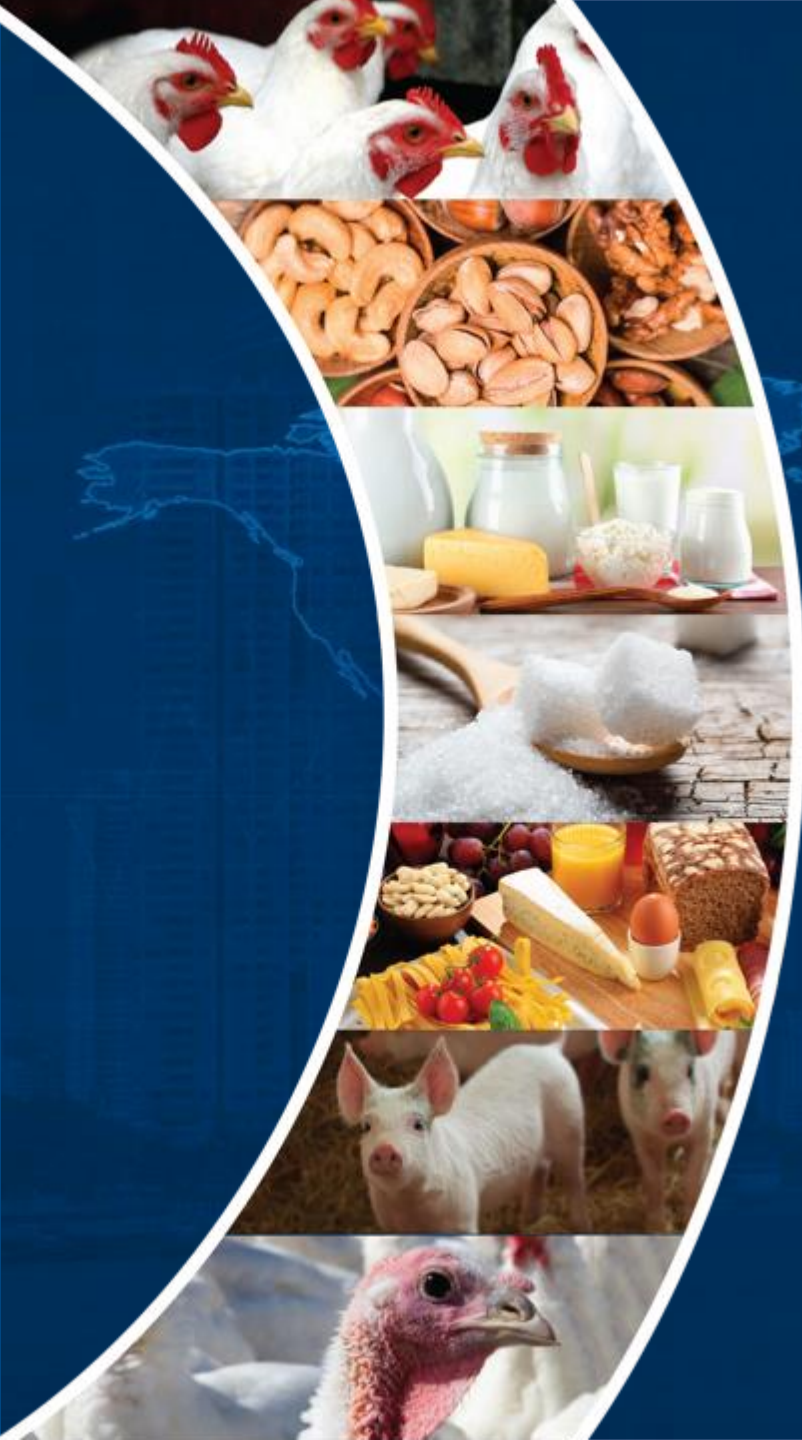




NC Ag Exports Seminar May 24-25,
2018
Greensboro, NC

Customized Trade Solutions



Our Culture & Values

The Interra Family



Insisting on Integrity



Striving for Excellence



Promoting Family



Fostering Cooperation



The Interra Team is our differentiator: [the secret to our success!](#)

Bound together by shared Values, Vision and Mission, our diversity is a key strength. Our team of 140+ professionals in 15 offices is fluent in 14+ languages and represents more than 30 countries

3 Divisions – 11 Verticals

In Nov. 2015, we welcomed an affiliation with Seaboard Corporation, through our merger with PS International, Ltd., forming the Interra Commodities Division

Three Divisions to serve your needs:

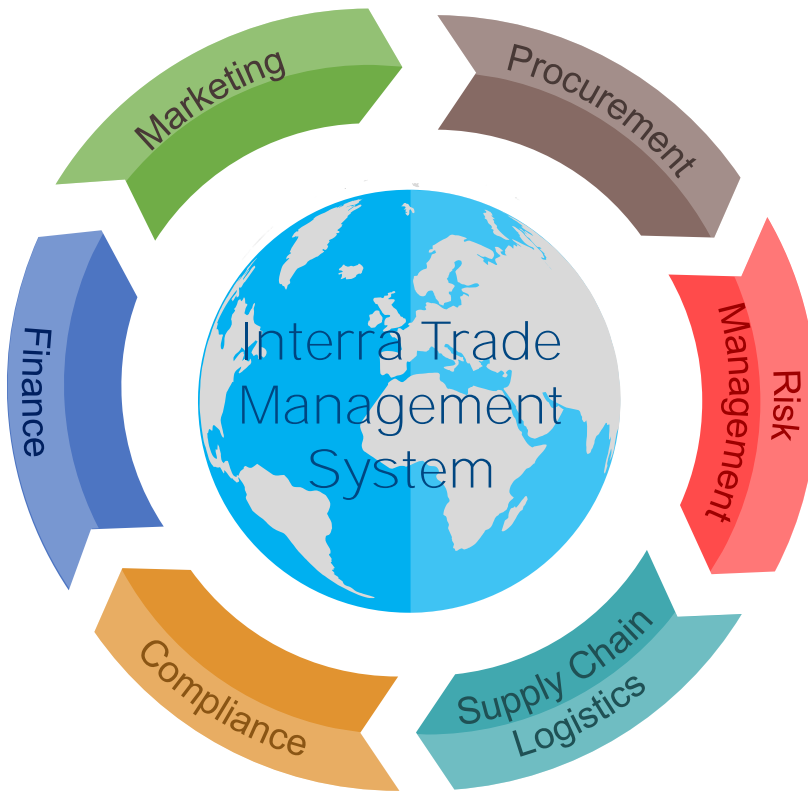
Commodities, Proteins, and Interra Food Marketing

In 2017, Interra delivered over 700,000 MT to more than 90 countries



We Facilitate Customized Trade Solutions

Across 3 Divisions and 11 Verticals:



Commodities Division

- Dairy
- Sugar
- Rice
- Nuts
- Industrial (Soy & Soy Products)
- Tomato Ingredients
- Feed Grains/ Ingredients

Proteins Division

- Chicken
- Pork
- Turkey
- Beef

Interra Food Marketing, LLC

- Consumer Package Goods

Our Presence in North Carolina

Commodities Division Location:

1414 Raleigh Road, Suite 205, Chapel Hill, NC 27517

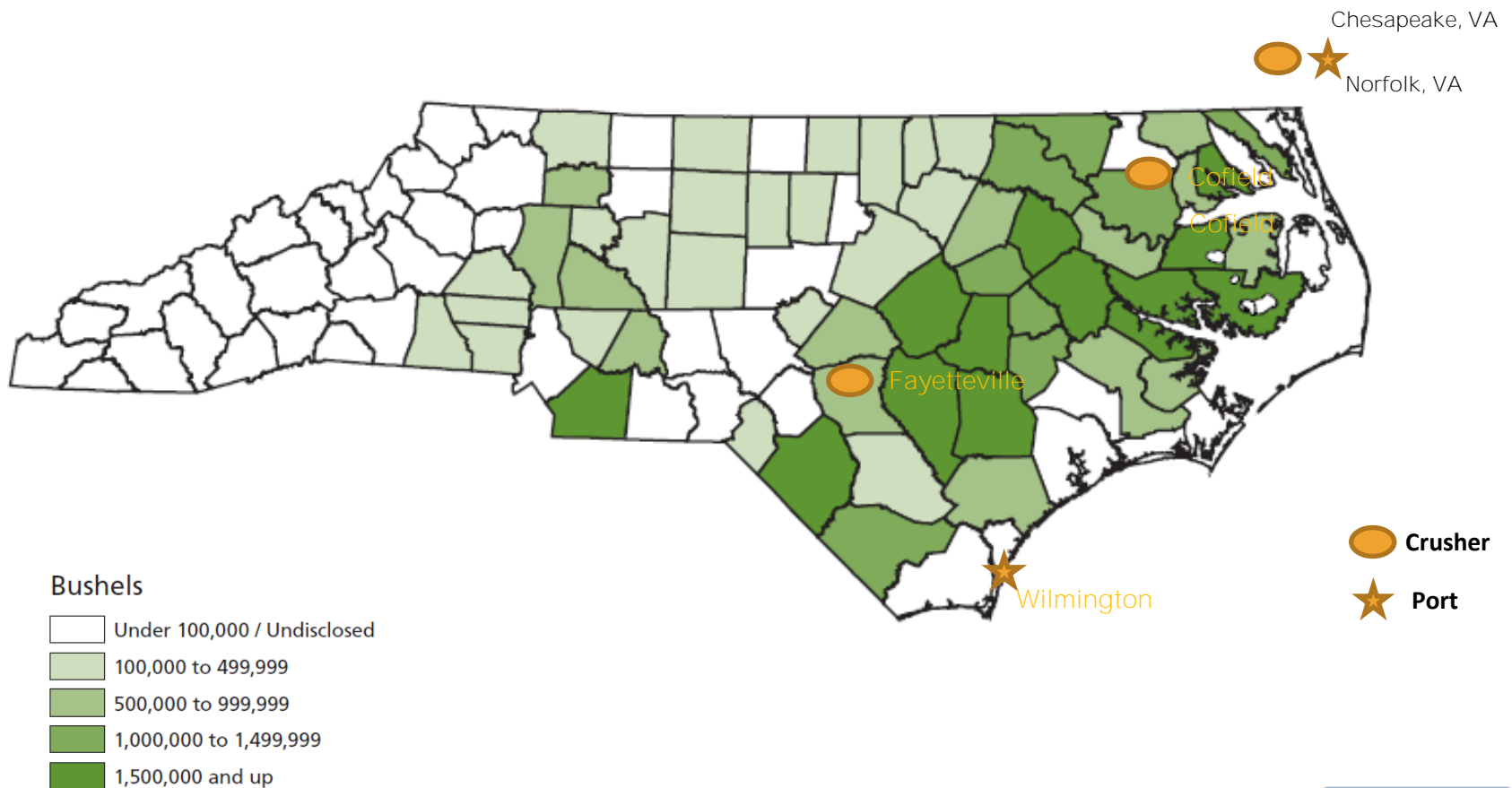
NC Origin AG Exports:

- Soybeans
- Peanuts
- Chicken
- Pork
- Turkey



NC Soybean Exports

- US Production: 4.4Bbu or ~120MMT, 49 bu/acre
- NC Production: 58Mbu or ~1.58MMT, 35 bu/acre



Source: <http://www.ncagr.gov/stats/AgStat>

NC Soybean Exports Cont.

Main Drivers

Supply & Demand (S&D's)

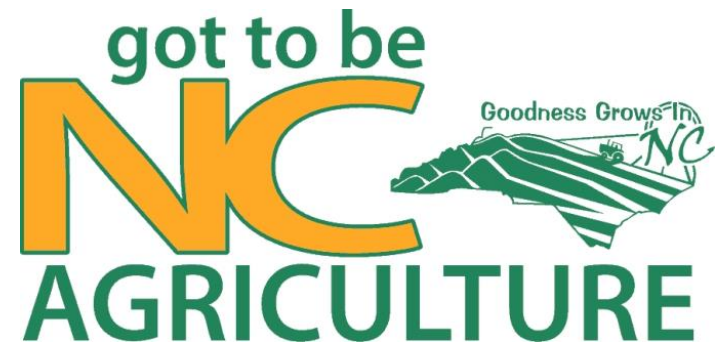
- Global
- Local

Competition

- Domestic Values
- Export Values

Logistics

- Container freights
- Bulk Freights



Ag Exports – The Future

Global Population Growth:

- 2017: 7.6 Billion  2050: 9.8 Billion

Global GDP Growth: 2.9% per annum thru 2050

- 1.6 % OECD  5.2 % Developing Countries

Global Per Capita Caloric Intake:

- 2015: 2860 kcal/day  2050: 3070 kcal/day

Arable Land:

Where people live vs. where food is	
(acres per person)	
	Arable Land Per Person
Oceania	3.85
North America	1.68
Europe	0.96
South America	0.77
Sub-Saharan Africa	0.77
Middle East & North Africa	0.62
Central America & Caribbean	0.49
Asia	0.32

A faint, light blue outline of a world map is centered in the background of the slide, showing the continents of North America, South America, Europe, Africa, Asia, and Australia.

THANK YOU

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